

# Canon Business Services Australia & New Zealand

## The partnership

Canon Business Services ANZ began its partnership with Palette in 2011, selecting Palette to be its Automated Accounts Payable platform of choice. The model allows Canon Business Services ANZ to partner its world class intelligent capture technology, electronic invoicing and high speed scanners with Palette's AP Automation platform to offer an end to end solution delivered entirely by Canon Business Services ANZ (CBS).

## The product

"Our customers recognize the cost, both direct and indirect of processing and paying invoices. When it's possible to pay an invoice with little to no touch it makes a solution such as Automated Accounts Payable a no brainer for business today", explains Ken Hickey. Not only does CBS deliver Palette to their customers, but they also use it internally to manage their own invoice payment process.

“ The partnership with Palette has been excellent in all areas from product support to sales and marketing. Palette has provided us with the training and support for successful implementations across Australia and New Zealand.

**Ken Hickey**

Head of Business Process Solutions, Canon Business Services ANZ



CANON BUSINESS  
SERVICES **ANZ**

### About Canon Business Services

Canon Business Services ANZ (CBS) helps organisations overcome capacity and capability challenges, optimise, automate and transform, and sets them up for greater growth.

CBS is trusted by industry leaders because of their reputation for dedicated customer focus, agile approaches to solving our clients' key challenges, and delivering reliable, scalable, and cost-effective solutions that help you get ahead and stay ahead.

CBS specialises in helping customers get the greatest value from their resources, and automating their workflows to unlock the power in their business data.

Core services include document digitisation and automation, workflow and exception management, robotic process automation, offshore management services and more.

**[business.canon.com.au](https://business.canon.com.au)**

### Growing demand for AAP

CBS's solution, where their own intelligent capture and e-invoicing solutions are combined with Palette's accounts payable solution, has turned out to be the key to their success.

The end to end solution is offered as a convenient cloud service and comes with many benefits for the end customer: no upfront licensing cost, continually updated software and full scalability. The past five years has seen steady growth in new customers, and demand for automation continues to grow throughout the region.

### Experienced financial services provider

With over 25 years of experience in business process consulting and optimization of financial services, CBS also offers their customers expertise in the area of ERP integration. The Automated Accounts Payable concept is easily integrated with most of the commonly used ERP systems in Australia, New Zealand and Asia. Services and support are offered by CBS's local consulting teams.



At Palette we have great confidence in Canon Business Services ANZ and we respect their high level of expertise in Business Process Automation. We are very satisfied with the collaboration, both in terms of sales and services in their local market.

**Mikael Eriksson**

CRO, Palette Software

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